

GOVERNMENT OF PAKISTAN
PLANNING COMMISSION
PLANNING AND DEVELOPMENT DIVISION
(GOVERNANCE SECTION)

No. 8(7-7)G/PC/2011

Islamabad, the 5th January, 2012

MEMORANDUM

Subject: **COMMONWEALTH WORKSHOP ON STRENGTHENING NEGOTIATION CAPABILITIES OF SENIOR OFFICERS, KUALA LUMPUR, MALAYSIA, 2-13 APRIL, 2012**

EAD has invited nominations for Commonwealth Workshop on “Strengthening Negotiation Capabilities of Senior Officers” scheduled to be held from 2-13 April, 2012 in Kuala Lumpur Malaysia. The objectives of the workshop is to understand the major issues/ challenges involved in public and private sector negotiation, understand the importance of effective negotiation skills in order to be an effective leader, identify and counter negotiation techniques and exchange ideas and share practical experience and knowledge on best practice negotiation techniques..

2. The senior officials who are currently engaged or likely to be involved in the near future in a wide range of public sector negotiations may apply for the subject training.

3. In view of above, all Officers concerned are requested to send their nominations **duly recommended by the Member/ JCE concerned** for the subject workshop. Nominations along with the latest bio-data of the nominee(s) should reach this Section the **latest by 10th January, 2012.**

(M. Haseeb Raza)
Research Associate

All Officer concerned of P&D Division